

REVENUE BUDGET
HARROGATE INTERNATIONAL CENTRE
SUMMARY

Actual 2006/07	Cost Centre	Original Estimate 2007/08	Revised Estimate 2007/08	Original Estimate 2008/09	2009/10 Projection	2010/11 Projection
£		£	£	£	£	£
	Conference & Exhibition Complex					
1,122,069	Other Income	1,135,670	1,072,750	1,205,750	1,253,980	1,304,140
5,990,081	Lettings, Sales, Fees & Charges	5,916,280	6,260,950	6,428,030	6,685,150	6,952,560
7,112,151	Income	7,051,950	7,333,700	7,633,780	7,939,130	8,256,700
	Less Expenditure:					
2,363,401	Employees	2,503,700	2,748,330	2,831,020	2,901,790	2,974,350
1,534,147	Premises	1,573,380	1,474,680	1,502,410	1,539,970	1,578,470
730,677	Supplies & Services	592,680	766,420	662,420	1,178,990	1,195,960
10,209	Transport	2,000	0	0	0	0
424,229	Support Services	482,400	482,400	494,460	506,820	519,490
752,832	Service Management	758,580	668,110	705,900	723,540	741,630
5,815,494	Total Expenditure	5,912,740	6,139,940	6,196,210	6,851,110	7,009,900
1,296,657	Net Operating Surplus	1,139,210	1,193,760	1,437,570	1,088,020	1,246,800
-177,596	Capital Charges	-177,230	-197,930	-197,670	-197,670	-197,670
-573,744	Contribution from HIC to AMRA	-574,110	-553,410	-553,670	-553,670	-553,670
545,317	Net Surplus	387,870	442,420	686,230	336,680	495,460
-545,317	Appropriation to(-)/from Reserves	-387,870	-442,420	-686,230	-336,680	-495,460
0	Net Cost To GF	0	0	0	0	0
	Conference & Exhibition Complex Investment Reserve					
	Increase in Reserve in year:					
545,317	Surplus in year above	387,870	442,420	686,230	336,680	495,460
44,000	Adjustment for Tenants Capital Investment	44,000	44,000	44,000	44,000	44,000
-27,990	Contribution from HIC to Corporate Costs	-28,940	-28,940	-29,660	-30,400	-31,160
-19,600	Contribution from HIC to Postage Costs, etc.	-19,600	-19,600	-19,600	-19,600	-19,600
-241,500	30% of 3.5% HIC Efficiency savings to GF	-241,500	-241,500	-252,410	-263,320	-274,230
101,730	Contribution to HIC in lieu of Concessionary Hire	101,730	101,730	101,730	101,730	101,730
61,230	Contribution to HIC for Business Tourism	62,760	62,760	64,330	65,940	67,590
72,414	Contribution to HIC for Feasibility	37,000	52,240	6,620	0	0
35,696	Contribution to HIC for IS&T/AtS deferred charges	73,420	62,910	101,840	104,390	107,000
0	Contribution to HIC for Marketing	0	29,280	19,980	9,990	0
-12,100	FRS 17 Pension Adj	0	0	0	0	0
-26,700	Contribution from HIC for HIC Rating Assessment	-26,700	-26,700	-26,700	-26,700	-26,700
-15,000	Contribution from HIC for Customer Services Unit	-10,000	-10,000	-5,000	0	0
-4,559	Contribution from HIC to AtS Reserve	-5,270	-5,260	-3,980	-7,440	-7,230
0	Contribution from HIC to Payroll HR Project	0	-4,000	0	0	0
-11,346	Contribution from HIC 05/06 Holiday Tourism Deficit	0	0	0	0	0
-9,110	Contribution from HIC for Dist Htg/Refrigeration	-9,110	-9,110	-9,110	-9,110	-9,110
-52,835	Net payment from/to (-) GF	-22,210	7,810	-7,960	-30,520	-47,710
-560,000	Repayment of General Fund Loan	-560,000	-560,000	-514,340	0	0
-67,518	Net Increase/Decrease(-) in Reserve for Investment	-194,340	-109,770	163,930	306,160	447,750

REVENUE BUDGET 2008/09

HARROGATE INTERNATIONAL CENTRE - BUSINESS TOURISM

Major Variances between Original Estimate 2007/08 and Revised Estimate 2007/08

	£	
Revised Estimate 2007/08		-1,193,760
Original Estimate 2007/08		<u>-1,139,210</u>
Increase in Net Operating Surplus		<u>-54,550</u>
Explained by:	£'000	£'000
Income		
Net increase in anticipated lettings income	-116	
Decrease in ancillary income	<u>63</u>	-53
Controllable Expenditure		
Employees:		
Effect of JEQ	50	
Transfer of Market Executive post from DCS	30	
Net effect of staff transfer re Sun Pavilion/reduced hours/vacant posts	<u>58</u>	138
Premises:		
Re classification to supplies & services (tech repairs & mtce)	-134	
Sun Pavilion to additional expenditure	<u>-17</u>	-151
Supplies & Services:		
Reclassification from premises costs above	134	
Increased Reinvestment Exp funded from Reserves (see below)	26	
Other variations	<u>-39</u>	121
Transport:		-2
		<u>106</u>
Additional Expenditure		
Premises:		
Sun Pavilion from controllable expenditure		17
Service Management:		
Reclassification of staff from Service Mgmt to direct Employee heading		-118
		<u>-101</u>
Increased appropriation from Reinvestment Reserve (see above)		-26
Reduced surplus re transfer of Sun Pavilion from DCS		20
		<u>-54</u>

REVENUE BUDGET 2008/09

HARROGATE INTERNATIONAL CENTRE - BUSINESS TOURISM

Major Variances between 2007/08 and 2008/09 Original Estimates

	£	
Original Estimate 2008/09		-1,437,570
Original Estimate 2007/08		<u>-1,139,210</u>
Increase in Net Operating Surplus		<u>-298,360</u>
Explained by:	£'000	£'000
Income		
Net increase in anticipated lettings income	-283	
Increase in ancillary income	<u>-70</u>	-353
Controllable Expenditure		
Employees:		
Pay Award 2.5%	73	
Effect of JEQ	50	
Increments	28	
Transfer of Market Executive post from DCS	30	
Net effect of staff transfer re Sun Pavilion/reduced hours/vacant posts	<u>40</u>	221
Premises:		
Re classification to supplies & services (tech repairs & mtce)	-106	
Sun Pavilion to additional expenditure	<u>-17</u>	-123
Supplies & Services:		
Re classification from premises costs above	106	
Decreased Reinvestment Exp met from Reserves(see below)	-87	
Cessation of direct catering operation re Sun Pavilion	-99	
Other variations	-16	-96
Transport:		-2
		<u>0</u>
Additional Expenditure		
Premises:		
Sun Pavilion from controllable expenditure		17
Support Services:		
Increase cleaning costs for events in Hall Q		12
Service Management:		
Reclassification of staff from Service Mgmt to direct Employee heading	<u>-81</u>	-52
Decrease in appropriation from Reinvestment Reserve (see above)		87
Reduced surplus re transfer of Sun Pavilion from DCS		20
		<u>-298</u>

**LEADER PORTFOLIO
REVENUE BUDGET 2008/09**

**HOLIDAY TOURISM
SUMMARY**

2006/07 Actual	2007/08 Original Estimate	2007/08 Revised Estimate	Cost Centre	2008/09 Original Estimate	2009/10 Projection	2010/11 Projection
£	£	£		£	£	£
			Cultural, Environmental & Planning Services: Cultural & Related Services: Tourism			
204,103	210,140	210,140	Tourist Information Centres	228,870	228,890	228,900
250,532	280,110	280,450	Holiday Tourism Admin	284,420	289,030	293,660
0	0	0	Appropriation to/from (-) Reserves	0	0	0
454,635	490,250	490,590	GF Net Expenditure	513,290	517,920	522,560
			Subjective Analysis			
242,273	260,970	262,260	Employees	269,180	275,910	282,810
132,559	91,400	174,050	Supplies & Services	174,220	178,580	183,050
-26,431	0	0	Appropriation to/from (-) Reserves	0	0	0
348,401	352,370	436,310	Total Controllable Expenditure	443,400	454,490	465,860
61,432	57,890	57,890	Premises	73,640	69,850	65,950
105,490	110,800	110,800	Support Services	113,570	116,410	119,320
50,916	46,240	45,290	Service Management	46,380	47,540	48,730
2,950	2,950	2,950	Capital Charges	2,950	2,950	2,950
220,787	217,880	216,930	Total Additional Expenditure	236,540	236,750	236,950
569,188	570,250	653,240	Total Expenditure	679,940	691,240	702,810
			Less Income			
114,553	80,000	162,650	Sales, Fees & Charges	166,650	173,320	180,250
454,635	490,250	490,590	Net Expenditure	513,290	517,920	522,560

(1) Employees

The employee costs relate to the following number of full time equivalent employees -
OE 2007/08 11.3 RE 2007/08 11.3 OE 2008/09 11.2

**LEADER PORTFOLIO
REVENUE BUDGET 2008/09**

HOLIDAY TOURISM

Major Variances between Original Estimate 2007/08 and Revised Estimate 2007/08

Revised Estimate 2007/08		£
Original Estimate 2007/08		490,590
		<u>490,250</u>
	Increase/Decrease(-) in Net Expenditure	<u><u>340</u></u>
Explained by:-		
	£'000	£'000
Controllable Expenditure		
Employees:		
Effect of JEQ	3	
Other	<u>-2</u>	
		1
Supplies & Services:		
1 Production of "THE DALES & HARROGATE VISITOR GUIDE" on behalf of the Area Tourism Partnership (ATP)		83
		<u>84</u>
External Income		
1 Income from production of "THE DALES & HARROGATE VISITOR GUIDE" on behalf of the Area Tourism Partnership (ATP)		-83
Additional Expenditure		
Service Management - small variation		-1
		<u><u>0</u></u>

Note: numbered items linked

**LEADER PORTFOLIO
REVENUE BUDGET 2008/09**

HOLIDAY TOURISM

Major Variances between 2007/08 and 2008/09 Original Estimates

	£	
Original Estimate 2008/09	513,290	
Original Estimate 2007/08	490,250	
Increase/Decrease(-) in Net Expenditure	<u>23,040</u>	
Explained by:-	£'000	£'000
Controllable Expenditure		
Employees		
Pay Award 2.5%	7	
Effect of JEQ	3	
Other	<u>-2</u>	8
Supplies & Services:		
1 Production of "THE DALES & HARROGATE VISITOR GUIDE" on behalf of the Area Tourism Partnership (ATP)		83
		<u>91</u>
External Income		
Selling agent re Railway Touring Company - new contract (cash saving)	-4	
1 Income from production of "THE DALES & HARROGATE VISITOR GUIDE" on behalf of the Area Tourism Partnership (ATP)	<u>-83</u>	-87
Additional Expenditure		
Premises BMA		
Roof works Ripon TIC	6	
Rental Harrogate TIC (council wide revaluation)	4	
Other small variations	<u>6</u>	16
Increase in Central Support costs		
Effect of budgeted pay award		<u>3</u>
		19
		<u>23</u>

Note: numbered items linked